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INTERNET BANKING SERVICE QUALITY AND ITS IMPACT ON CUSTOMER SATISFACTION

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ABSTRACT

The current study is a diffident attempt to determine the changes taking place after internet banking, to evaluate the banks' service quality and to know about customers' perceptions regarding internet banking. The specific objectives of the study are, to find out the impact of internet banking on service quality in banking sector in India; and to identify the gaps in operational performance and service quality of internet banking services and to make recommendations for improvement. Three public sector banks and three private sector banks were selected considering their asset base. In order to obtain an even more comprehensive and banking industry specific measure of the service quality, five more dimensions including 21 additional items were added to the SERVQUAL scale. So, the present research consists of mainly nine dimensions. The data required for performing this study was collected using a structured questionnaire administered to 150 customers in Pune city. The collected data are analyzed using Principal Component Factor Analysis. Suggestions are given based on the information interpreted from the data.

KEYWORDS

internet banking, SERVQUAL, customer satisfaction, factor analysis.

INTRODUCTION

formation Technology came into force in the year 1980 in banking business through the Rangarajan Committee recommendations. It absolutely transformed the way the banks and financial organizations were functioning. However, the implementation of Internet Banking can be achieved by popularizing the IT based deliverance channels like tel-internet banking, remote customer enquiry terminals, kiosks, internet banking, ATMs, mobile-internet banking, and phone-internet banking so that customers are facilitated to carry out most of the transactions without having to visit the Banks. Technology can be used in banking in four different ways such as to handle the lengthened customer database; to reduce considerably the cost of handling payments; to free the bank from conventional constraints on time and place; and to launch new products and services to the customers.

The banks are proactive and have been on fast-track to implement IT enabled services. Banks customers are clever and demanding and it is the widespread use of technology that enables banks to satisfy sufficiently the necessity of customers. The post liberalized banking industry in India has been witnessing a perceptible shift from the seller's market to the buyer's market. Reforms in the banking sector with the introduction of internet banking has brought structural changes in service quality, managerial decisions, operational performance, profitability and efficiency of the banks. There is increase in level of customer satisfaction, reduction in cost of banking functions, increased productivity and as such there is great scope for Indian banks to enlarge their internet banking services which could increase their competitiveness. There is a degree of difference in the services provided by the banks with the emergence of Internet banking services. So, it becomes essential to study internet banking services and their impact on the operational performance and service quality. The present study is therefore a diffident attempt to ascertain the changes taking place after internet banking, to evaluate the banks service quality and to know about customer perceptions regarding internet banking.

OBJECTIVES OF THE STUDY

The specific objectives of the study are as follows:

- 1. To identify the gaps in operational performance and service quality of internet banking services and to make recommendations for improvement.
- 2. To assess the impact of service quality on internet banking.
- 3. To examine the level of customer satisfaction of internet banking services.

RESEARCH METHODOLOGY

The universe of the study consists of scheduled commercial banks. For the data collection, only public and private sector banks are taken into consideration. Three public sector banks and three private sector banks were selected and the criterion was the asset base i.e. the banks with bigger asset base have been selected. The public sector banks selected on the basis of their asset base structure include SBI, Indian Overseas Bank, Union Bank of India. The private sector banks include ICICI, HDFC and AXIS. A questionnaire was designed to achieve the second objective of the study which related to find the impact of service quality on internet banking. The data required for conducting this study was collected using self-administered questionnaire especially designed to achieve the said objective, which was drawn from 150 customers of the stated public and private sector banks in Pune.

The questionnaire consisted of two sections. The first section is related to the demographic information. The second section is comprised of 43 items, which were meant to measure consumer's extent of agreement regarding internet banking services in terms of nine main dimensions. To analyze the impact of service quality on internet banking from customers' angle, a modified SERVQUAL type questionnaire relevant to the internet banking industry was prepared. The questionnaire included 22 items from the original five dimensions (i.e. Tangibility, Reliability, Responsiveness, Assurance and Understanding) of the SERVQUAL instrument developed and updated by Parasuraman et al. (1994). In order to obtain an even more comprehensive and banking industry specific measure of the service quality, four more dimensions including 21 additional items were added to the SERVQUAL scale. So, the present study consists of mainly nine dimensions. The additional items were derived by going through the review of literature of the studies conducted in the internet banking sector, personal interviews with managers, employees, Assurance, Creditworthiness, Courtesy, Communication, Security and Understanding) to measure the service quality. The collected data are analyzed using Principal Component Factor Analysis.

REVIEW OF LITERATURE

Kautish (2008) described the paradigm shift of banking sector from traditional banking to online internet banking. It helped the banks to acquire more business from existing customers. People preferred to use online internet banking because of its availability, better performance, ubiquity, speed and its effectiveness. To improve the services through internet banking, banks should think from the customers' perspective and there should be creativity and innovation in designing and implementation of internet banking processes.

Suresh (2008) analyzed that internet banking will be an innovation if it preserved both business model and technology knowledge, and disruptive if it destroys both the model and knowledge. He also differentiated internet banking from traditional banking in five ways, namely, value proportion, market scope, cost structure, profit potential and value network.

Jayaraman Munuamy et. al (2010) – The study focuses on measurement of customer satisfaction through delivery of service quality in banking sector in Malaysia. The study also highlights the parameters for measurement of service quality and customer satisfaction. The survey methodology used was data collection from random respondent's general population. The findings of the study were that assurance factor has a positive relationship with customer satisfaction and reliability factor does not have much impact on customer satisfaction, as it is the timeliness and accuracy in service provided. Tangibility factor has higher positive correlation with customer satisfaction and there was no relation between empathy and satisfaction.

Fatima Holy Ghost et. al (2011) are of the opinion that Service Quality is important mainly in the service business enterprises. Growth and development of the enterprise majorly depends on the service quality. As service quality is the only way to satisfy majority customers, enterprises concentrate more on the service quality today. Quality in service is also interrelated to other behavioral outcomes of the customers. The study understands the various customer perceptions about the service quality factors like Assurance, Empathy, Responsiveness, Reliability and Tangibility in the banking industry and the satisfaction level towards the banks. It also analyses the impact of these service quality factors on the satisfaction level based on the demographic differences. The study collects the perceptions about the various service quality factors through purposive sampling method and analyses the impact of service quality factors. The data were collected on the basis of the various demographics like rural-urban area, education standards, income level, occupation, different age groups, etc. The study concludes by saying that there is a close bond between the service quality factors and the customer satisfaction level. It was also found that the impact of service quality factors on customer satisfaction varied with demography of the customers.

Heryanto (2011)- The objective of the study was to understand the influence of service quality on customer satisfaction on the main branch of Bank Nagari. A sample size of 100 customers of the bank was considered. Data was collected from population by accidental random sampling techniques. Simple regression model was used and various indicators were measured on a 5 level Likert scale. It was found that there is a significant relation between service quality and customer satisfaction. Service quality was very important and required actions like quick response, commitment, staff availability, right service at right time, complain solutions, competency and capability of the staff in the bank.

Muhammad Eshan Malik et. al (2011) – The study was carried out to understand how service quality perceptions contribute in satisfying the banking customers in Lahore, Pakistan. Data was collected from banking customers in Government, International and Privately held banks. The findings of the study revealed that not all SRRVQUAL dimensions have the role in boosting the satisfaction level of the customers in Pakistan. Assurance has higher contribution than Reliability. The study supports the positive relationship of service quality with satisfaction as found by Dagger et al. The relationship between service quality and satisfaction varies because of variability of the service quality dimension.

Santhiyavalli G (2011) the study was carried to evaluate the service quality of SBI in Coimbatore area and to understand the customer perception of service quality in selected branches of SBI and also the major factors responsible for customer satisfaction. Data was collected from 5 branches selected for study based on various demographic like age, gender, educational qualification, marital status, occupation and annual income. 22 variables were taken under the dimensions-tangibility, reliability, responsiveness, assurance and empathy. Gap analysis was used to find the shortfalls in the dimensions of service quality. 7 point Likert scale was used. The outcome of the study was the gap score were less for assurance, while highest for empathy factors. Factor analysis indicated that the five dimensions' assurance, empathy, tangibility, reliability, reliab

Minjoon Jun (2011) – the objective of the study was to understand the customer perceptions on the internet service quality and the various dimensions associated with satisfaction. The study identified 17 dimensions of service quality which were classified as Customer service quality, banking service product quality and online systems quality. Critical Incident Technique (CIT) was used in the study to identify the key indicators of the Internet banking Service Quality. The study identified the attributes for Customer service quality like reliability, responsiveness, credibility, competence, courtesy, access, communication, understanding the customer, collaboration and continuous improvement. The study concludes by saying that any initiative for quality should begin with defining the customers. Identification and measurement of the customer expectations will help banks in assessing their service quality.

Parmita Mehta (2012) – The main objective of the study was measurement of service quality in the banking sector and Segmentation of customers based on the perception about the high end and low service quality factors and identifying the relation between the both. Data was collected from 1 public sector bank, 3 Private sector banks and 2 cooperative banks. Chi square test was used to understand the relationship between the two segments of the customers. It was found that Reliability dimension has the highest short fall and assurance factor has the lowest. Type of account is a significant variable in profiling the two segments.

Vibhor Jain et. al (2012) – This study was conducted to understand the perception of service quality in banking and to evaluate how it helps in enhancing the reputation and customer loyalty. Banks considered for the study are HDFC, Kotak, ICICI and IndusInd. The study has taken the SERVQUAL tool for measurement of the service quality. Five dimensions namely assurance, reliability, responsiveness, tangibility and empathy were used for response collection. The results of the study showed that Reliability and Responsiveness are the most relevant factors for service quality perception. It was found that HDFC bank has the highest quality perception in terms of all the dimensions followed by ICICI, Kotak and IndusInd.

Meenu Kumari (2015) Customer satisfaction is the major concern of all business organizations as satisfied customers are the most important asset for them. They are the ambassador of good will as well as help in business expansion. Many models are being used to understand what makes a customer more satisfied. SERVQUAL model has two parts –one to understand expectations of customers and the second to know their perception that is what they perceive. The gap between perception and expectation decides the satisfaction of customers. The present study focuses on customers' satisfaction from the services provided by private sector banks using SERVQUAL model. Survey method has been used to collect the primary data on expectations and perception of customers on five dimensions (Tangibility, Assurance, Empathy, Reliability and Responsiveness) of service quality and gap is identified. The result suggests that perception of customers on Tangibility, Responsiveness, Reliability and Assurance are more than expectation while it is less in case of Empathy.

ANALYSIS OF DATA

The basic attributes of the respondents are income, age, sex, occupation, educational qualification and other socio-demographic information.

| Variables | Category | Frequency | Percentage Frequency |
|---------------------------|----------------------|-----------|----------------------|
| Gender | Male | 74 | 49.3 |
| | Female | 76 | 50.7 |
| Age | < 20 years | 13 | 8.7 |
| | 20-30 years | 58 | 38.7 |
| | 30-40 years | 38 | 25.3 |
| | 40-50 years | 26 | 17.3 |
| | Above 50 years | 15 | 10.0 |
| Educational Qualification | High School | 10 | 6.7 |
| | Pre university | 21 | 14.0 |
| | College Graduate | 47 | 31.3 |
| | Post Graduate | 51 | 34.0 |
| | Professional Studies | 21 | 14 |
| Occupation | Government Employee | 29 | 19.3 |
| | Business | 40 | 26.7 |
| | Professional | 34 | 22.7 |
| | Home makers | 12 | 8.0 |
| | Student | 14 | 9.3 |
| | Others | 21 | 14.0 |
| Income | 10,000 - 20,000 | 43 | 28.6% |
| | 20,0000-50,000 | 19 | 12.7% |
| | 50,000-1 Lakh | 24 | 16.0% |
| | 1 lakh – 2 lakhs | 34 | 22.7% |
| | >2 lakhs | 30 | 20% |
| Bank operated | State Bank of India | 27 | 18.0 |
| | Indian Overseas Bank | 26 | 17.3 |
| | Union Bank of India | 24 | 16.0 |
| | ICICI Bank | 23 | 15.3 |
| | AXIS Bank | 26 | 17.3 |
| | HDFC Bank | 24 | 16.0 |

TABLE 1: FREQUENCY ANALYSIS OF DEMOGRAPHIC VARIABLES:

Source: Primary Data

From the above Table-1 it can be seen that the sample consists of males (49.3%) and females (50.7%). Majority of the respondents (38.7%) are in the age group of 20-30 years, 25.3% are in the age group of 30-40 years, 17.3% in the age group 40-50 years and 10% above 50 years. About 34% respondents are post-graduate, 31.3% are graduates and 14% are having the professional degrees. This shows that the sample is skewed towards the more educated segment of the population. About 19.3% of the respondents are Government Employees, 26.7% are businessmen and 22.7% are professionals. 20% of the respondents are having the income more than 2 lakhs, 28% are having in between 10,000-20,000, 12.7% in between 20,000 -50,000, 16% between 50,000-1 lakh, 22.7% and between 1 lakh-2 lakh. All the banks under study were almost equally preferred.

CUSTOMER SERVICE QUALITY COMPARED WITH RESPONDENTS PROFILE

The following analysis explains the customer service quality rating across categorical variables as age, gender, occupation, income, bank operated. The tables given below gives the descriptive statistics like mean, number of respondents and standard deviations. ANOVA has been used to test the hypothesis to establish relationship between the customer service quality rating and the categorical variables.

| TABLE 3. CUSTOMED CEDUICE OUAUTY DATING DISTRIBUTED ACROSS AC | |
|--|------------|
| TABLE 2: CUSTOMER SERVICE QUALITY RATING DISTRIBUTED ACROSS AG | GES GROUPS |

| Age | Mean | N | Std. Deviation |
|----------------|--------|-----|----------------|
| <20 years | 3.6704 | 13 | .88393 |
| 20-30 years | 3.5973 | 58 | .97416 |
| 30-40 years | 3.6748 | 38 | .89423 |
| 40-50 years | 3.6451 | 26 | .94347 |
| Above 50 years | 3.7233 | 15 | .87563 |
| Total | 3.6628 | 150 | .91428 |

The mean of service quality rating by customers is more or less the same across all age groups. There is no much difference in the perception of customers of various age groups. However, the satisfaction level of customers in the age group greater than 50 was the highest with the mean score of 3.72 and the lowest satisfaction was of those customers who belonged to the age group 20-30 years. Further the ANOVA test which was run on the data also shows that there is no significant relationship between age and the service quality rating of customers.

TABLE 3: CUSTOMER SERVICE QUALITY RATING DISTRIBUTED ACROSS GENDER

| THE SERVICE QUALITY NATING DISTRIBUTED | | | | | | | |
|--|--------|-----|----------------|--|--|--|--|
| Gender | Mean | Ν | Std. Deviation | | | | |
| Male | 3.458 | 74 | .8623 | | | | |
| Female | 3.643 | 76 | .9535 | | | | |
| Total | 3.5505 | 150 | .9079 | | | | |

The satisfaction level of customers in respect to service quality was rated higher by female customers as compared with male customers.

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TABLE 4: CUSTOMER SERVICE QUALITY RATING DISTRIBUTED ACROSS OCCUPATIONAL GROUPS

| Occupation | Mean | Ν | Std. Deviation |
|---------------------|--------|-----|----------------|
| Government Employee | 3.6543 | 29 | .94855 |
| Business | 3.9782 | 40 | .94625 |
| Professional | 3.6738 | 34 | .88423 |
| Home makers | 3.3651 | 12 | .87347 |
| Student | 3.4533 | 14 | .84563 |
| Other | 3.6775 | 21 | .87845 |
| Total | 3.6287 | 150 | .89869 |
| | | | |

There is considerable variation observed in the ratings given by customers belonging to various occupational groups. Home makers who were the least number who responded expressed least satisfaction of the customer service quality of banks. Business class has given a high rating to the quality of banking services. This probably reflects that the banks are serving the Business classes better with premium services. The maximum number of respondents was business class and their mean score of satisfaction was 3.978

TABLE 5: CUSTOMER SERVICE QUALITY RATING DISTRIBUTED ACROSS INCOME GROUPS

| Annual Income (Rs.) | Mean | Ν | Std. Deviation |
|---------------------|--------|-----|----------------|
| Less than 2 lakh | 3.4543 | 43 | .94855 |
| 2 - 4 lakhs | 3.5682 | 19 | .94625 |
| 4 –10 lakhs | 3.8538 | 24 | .88423 |
| 10 – 20 lakhs | 3.7351 | 34 | .87347 |
| More than 20 lakhs | 4.4233 | 30 | .84563 |
| Total | 3.8069 | 150 | .89962 |

Significant observation is that customers with income of more than 20 lakhs have expressed a very high level of satisfaction to the services of Banks. This might be due to the fact that banks probably focus on the high net worth of individuals and business classes. Hence the rating is 4.42 on 5. Respondents with incomes of 10-20 lakhs and 4-10 lakhs have a satisfaction score higher than the average mean score. The ANOVA results also show that there is a significant relationship between the service rating and the income of the customers.

TABLE 6: CUSTOMER SERVICE QUALITY RATING DISTRIBUTED ACROSS BANK OPERATED

| Bank operated | Mean | Ν | Std. Deviation |
|----------------------|--------|-----|----------------|
| State Bank of India | 4.1432 | 27 | .98634 |
| Indian Overseas Bank | 3.6231 | 26 | .87135 |
| Union Bank of India | 3.6456 | 24 | .84356 |
| ICICI Bank | 4.0589 | 23 | .97452 |
| AXIS Bank | 3.5233 | 26 | .84563 |
| HDFC Bank | 3.8765 | 24 | .88920 |
| Total | 3.8117 | 150 | .90176 |

The above table clearly indicates the standardization of most of the services by Banks in India. All the banks have gained satisfaction score of above 3 from their customers. State Bank of India, a public sector bank is rated highest among all the banks under study.

TABLE 7: CUSTOMER SERVICE QUALITY RATING BASED ON TYPE OF BANK OPERATED

| Type of Bank operated | Mean | Ν | Std. Deviation | | | |
|-----------------------|--------|-----|----------------|--|--|--|
| Public Sector | 3.5893 | 77 | .97163 | | | |
| Private Sector | 3.7654 | 73 | .89125 | | | |
| Total | 3.6775 | 150 | .93144 | | | |

The customer service quality has been high in case of private banks and low in public sector banks. ANOVA results on testing relationship between Service Quality rating and Type of Bank show that there is a significant relationship between the two.

Hypothesis to test independence of Service Quality Rating from Categorical Variables:

H₀: Service quality rating is independent of variables such as age, gender, occupation, income and bank operated.

H1: Service quality rating is not independent of variables such as age, gender, occupation, income and bank operated.

TABLE 8: RESULTS OF THE ANOVA TEST USED TO ESTABLISH RELATIONSHIP OF SERVICE QUALITY WITH DEMOGRAPHIC VARIABLES

| Independent Variable | F statistic | P value | Significance at 5% | Acceptance of Hypothesis |
|----------------------|-------------|---------|--------------------|----------------------------|
| Age | 0.935 | 0.438 | Not Significant | H₀ is accepted |
| Gender | 0.963 | 0.313 | Not Significant | H₀ is accepted |
| Occupation | 2.754 | 0.013 | Significant | H ₁ is accepted |
| Income | 4.834 | 0.001 | Significant | H ₁ is accepted |
| Bank operated | 2.472 | 0.000 | Significant | H ₁ is accepted |
| Type of Bank | 4.634 | 0.007 | Significant | H ₁ is accepted |

From the above table, it is brought out that customer service quality rating varies with demographic variables like occupation, income, bank operated and type of bank. However, customer service quality rating does not vary with age and gender.

SERVICE QUALITY LEVEL OF BANKS USING SERVQUAL MODEL

For the measurement of impact of internet banking on service quality, SERVQUAL model developed by Parasuraman et.al (1985) has been used. The data collected through the questionnaire was analyzed by using factor analysis, ANOVA, KMO and Bartlett's Test of Sphericity. The first step was to determine whether the nine dimensions could be viewed as appropriate indicators of banking industry. The second step was to assess the variables underlying the various dimensions. Accordingly, 43 variables were developed to assess the nine dimensions and tested for their relevance in conceptualizing service quality.

The 43 service quality variables were factor analyzed to determine whether there exist underlying dimensions of service quality. The objective of the analysis was to summarize the information contained in the original 43 variables in to smaller sets of newly correlated composite dimension or factors. Only variables with factor loading of 0.40 (Hatcher, 1994) were considered important for further analysis and data reduction and other were excluded. Cronbach alpha and Kaiser-Meyer-Olkin (KMO) measure of sampling adequacy and Bartlett's test of sphercity was used to measure the reliability of data. If the value of KMO and Cronbach alpha in any variable is greater than 0.50 than the data will be regarded as reliable for research. The factors with Eigen value equal to or greater than 1 were considered significant and chosen for interpretation.

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In order to conduct factor analysis on 43 variables of service quality, the various sub dimensions have been divided into 9 main dimensions namely Accessibility, Communication, Credibility, Competency, Reliability, Responsiveness, Security, Understanding and Tangibility. Each dimension consists of 4-5 sub dimensions. But all these dimensions are not equally important for measuring the service quality in banking industry. So, factor analysis was used to extract those factors having Eigen value greater than 1. To study the impact of service quality on internet banking and to identify the important factors for the customers to choose internet banking, two assumptions have been framed. To know the impact of internet banking on the level of customer satisfaction, all factors are equally important. There is no correlation among the different factors to judge the level of customer satisfaction.

TABLE 9: MEASURING THE RELIABILITY OF DATA

| Variables | Kaiser-Meyer- Olkin Measure(KMO) | Bartlett's Test of Sphericity (Approx.Chi-square) | d.f. | Significance Level |
|----------------|----------------------------------|---|------|--------------------|
| Accessibility | 0.507 | 179.659 | 6 | 0.000 |
| Communication | 0.520 | 171.384 | 21 | 0.000 |
| Competence | 0.663 | 206.790 | 6 | 0.000 |
| Credibility | 0.591 | 205.889 | 10 | 0.000 |
| Reliability | 0.581 | 74.399 | 3 | 0.000 |
| Responsiveness | 0.666 | 275.346 | 6 | 0.000 |
| Security | 0.666 | 154.181 | 6 | 0.000 |
| Tangibility | 0.742 | 332.709 | 15 | 0.000 |
| Understanding | 0.797 | 211.037 | 15 | 0.000 |

In order to know the various factors considered important for the customers, two tests were conducted under the factor analysis to judge the reliability of data, i.e., Kaiser-Meyer-Olkin measure of sampling adequacy and Bartlett test of sphericity. The results so obtained were subjected to both these tests. The value of KMO statistics in all the factors is >0.5. Hence, all the factors are not considered equally important for measuring the service quality of internet banking. Therefore, null hypothesis is rejected. Bartlett's test of sphericity shows the value of Chi-square which is significant at 0.000 levels in all the dimensions of service quality. These two tests show that the data is fit for conducting the factor analysis.

IDENTIFICATION OF NINE SERVICE QUALITY FACTORS

Principal Component Analysis method was employed for extracting the factors. All the variables with their factor loadings and percentage of variance explained by each factor are given in the following tables used on forty-three items of service quality.

Principal Component Factor Analysis, Percentage of Variance Explained and factor Loadings

Nine factors have been extracted with the help of different dimensions of service quality. The percentage of variance explained by the factors individually varies from 38.915 to 58.579 and the communalities vary from 0.460 to 0.778. All the factors have been given appropriate names on the basis of various variables present in each case. The structure of these nine factors is discussed below

TABLE 10: ANALYSIS OF CUSTOMERS' PERCEPTION OF ACCESSIBILITY

| S No. | Variable | Factor Loading |
|-------|--|----------------|
| 1. | Internet banking service is accessible via Internet banking, mobile banking, EFT, ECS, ATM. 24/7 | 0.467 |
| 2. | Online purchase of goods and services including online payment is easier. | 0.676 |
| 3. | It provides convenient location of service facility (location of ATM, POS terminals) | 0.794 |
| 4. | It reduces the waiting time to receive the service. | 0.659 |
| | Cronbach Alpha | 0.556 |
| | Eigen value | 1.740 |
| | Percentage of variance(sum of square loadings) | 43.491 |

An examination of factor analysis indicated that in **accessibility** factor, 'Convenience' had the greatest influence on the satisfaction with 0.794 factor loading. It means that internet banking provides convenient location of service facility through the location of ATM or point of sale terminals.

TABLE 11: ANALYSIS OF CUSTOMERS' PERCEPTION OF COMMUNICATION

| SNo. | Variable | Factor Loading |
|------|--|-----------------|
| 1. | Internet banking explains the service itself. | 0.496 |
| 2. | It explains the cost of service being used. | 0.676 |
| 3. | It assures the customer that problem will be handled. | 0.633 |
| 4. | It explains the tradeoff between service and cost. | 0.519 |
| 5. | Internet banking provides up to date information. | 0.520 |
| 6. | It also provides sophisticated information for well educated customers. | 0.728 |
| 7 | Internet banking provides effective medium of promotion of various schemes | 0.695 |
| | Eigen value | 1.57,1.34, 1.22 |
| | Cronbach Alpha | 0.780 |
| | Percentage of variance(sum of square loadings) | 59.077 |

Out of the 7 factors, 3 are extracted which are combination of five variables. In the first extraction 'sophistication' (.728) dominated among all other factor loadings. This shows that internet banking provides sophisticated information to well educated customers.

| TABLE 12: ANALYSIS OF CUSTOMERS' PERCEPTION OF COMPETENCE | | |
|---|---|----------------|
| SNo. | Variable | Factor Loading |
| 1. | Transfer of fund is easier through Internet banking. | .418 |
| 2. | Internet banking provides more punctuality, transparency, accountability. | .745 |
| 3 | Transfer of funds is faster as compared to manual banking system. | .776 |
| 4. | It is trusted by young generation. | .750 |
| | Eigen value | 1.896 |
| | Cronbach alpha | .614 |
| | % of variance(sum of square loadings) | 47.393 |

As far as **competence** dimension is concerned, transfer through 'internet banking is easier', 'provides more punctuality, transparency and accountability', 'faster as compared to manual banking system' and 'trust factor' represents 47 per cent of variance hence showing that internet banking has improved the competence of the banks

| TABLE 13: ANALYSIS OF CUSTOMERS' PERCEPTION OF CREDIBILITY | | |
|--|--|----------------|
| SNo. | Variable | Factor Loading |
| 1. | Internet banking increases the reputation of the banks. | 0.772 |
| 2. | It increases the believability, honesty and trustworthiness of the customers in banks. | 0.823 |
| 3. | It ensures the ability to fulfill the requirement. | 0.701 |
| 4. | Degree of reliability involved in interaction with customer is more in E- banking. | 0.471 |
| 5. | It provides unlimited network to the banks to approach Customers | 0.346 |
| | Cronbach Alpha | 0.787 |
| | Eigen value | 1.684, 1.254 |
| | Percentage of variance(sum of square loadings) | 58.759 |

First component extracted 'reputation' and 'trustworthy' with 0.772 and 0.823 factor loading which are closer to one. This extraction provided that customers consider internet banking services as reliable source of banking which has enhanced the reputation of the bank on the one side and trust of the respondents on the other.

| TABLE 14: ANALYSIS OF CUSTOMERS' I | PERCEPTION OF RELIABILITY |
|------------------------------------|---------------------------|
|------------------------------------|---------------------------|

| SNo. | Variable | Factor Loading |
|------|--|----------------|
| 1. | It provides accuracy in billing. | 0.776 |
| 2. | It helps in keeping records correctly. | 0.722 |
| 3 | It performs the service at designated time. | 0.615 |
| | Cronbach Alpha | 0.699 |
| | Eigen value | 1.502 |
| | Percentage of variance(sum of square loadings) | 50.061 |

The results indicated that factors corresponding to reliability comprised 3 factors with factor loading of 0.776, 0.722 and 615 for 'accuracy', 'correct' and 'timely information', these factors comprising 50 per cent of the variance and principal component extracted one component with the combination of two factors having high factor loading of accuracy and correct. TABLE 15: ANALYSIS OF CUSTOMERS' PERCEPTION OF RESPONSIBILITY

| SNo. | Variable | Factor Loading |
|------|--|----------------|
| 1. | Internet banking is very necessary for the development of new economy of India. | 0.714 |
| 2. | It improves the quality of customer service. | 0.724 |
| 3. | Response of service through internet banking is very prompt and quick. | 0.798 |
| 4. | Availability of service is faster in internet banking as compared to manual banking. | 0.617 |
| | Cronbach Alpha | 0.679 |
| | Eigen value | 2.051 |
| | Percentage of variance(sum of square loadings) | 51.281 |

The above results indicate that 'development', 'quality', 'quick and fast' did reasonably well in predicting customer satisfaction in this dimension and out of these four, three factors are having loading more than 0.7 and closer to 1 representing 51%t of the total variance with only one initial Eigen value of 2.051. It signifies that by improving the quality of customer service, internet banking has contributed for the development of new economy of India.

| TABLE 16: ANALYSIS OF CUSTOMERS' PERCEPTION OF SECURITY | | |
|---|--|----------------|
| S. No. | Variable | Factor Loading |
| 1. | Internet banking ensures physical safety of the transaction. | 0.582 |
| 2. | Password facility provides confidentiality to transaction. | 0.752 |
| 3. | It also increases the financial security. | 0.687 |
| 4. | Privacy can be easily maintained. | 0.660 |
| | Cronbach Alpha | 0.691 |
| | Eigen value | 1.811 |
| | Percentage of variance(sum of square loadings) | 45.271 |

As far as the security dimension is concerned, it is a combination of four sub-dimensions namely 'safety', 'confidence', 'security' and 'privacy' but only one factor 'confidence' is having high factor loading of 0.752. As internet banking is mainly operated through password be it internet banking or ATM.

| | TABLE 17: ANALYSIS OF CUSTOMERS' PERCEPTION OF TANGIBILITY | |
|---------|--|----|
| ariable | | Fa |
| | | |

| S. No. | Variable | Factor Loading |
|--------|---|----------------|
| 1. | Banks use advanced Computers/IT to serve clients. | 0.648 |
| 2. | Internet banking provides modern looking equipment. | 0.749 |
| 3. | Physical representation of service through plastic card, credit and debit card is easy. | 0.467 |
| 4. | Internet banking provides 24 hours, 365 days a year service to customers. | 0.706 |
| 5. | It helps in reducing the no. of queues in the bank branches. | 0.555 |
| 6. | Internet banking provides more physical facilities to the customers. | 0.572 |
| | Cronbach Alpha | 0.678 |
| | Eigen value | 2.335 |
| | Percentage of variance (sum of square loadings) | 38.915 |

The statement of physical representation has a factor loading of 0.467, hence not included in further extraction. In this dimension modern looking equipment (0.749) and hours (0.706) signifies higher impact on tangibility of service hence internet banking services are more facilitative.

TABLE 18: ANALYSIS OF CUSTOMERS' PERCEPTION OF UNDERSTANDING

| - | | | |
|------|---|----------------|--|
| SNo. | Variable | Factor Loading | |
| 1. | It provides individualized attention to the customers. | 0.693 | |
| 2. | It provides necessary information to the customers. | 0.478 | |
| 3. | Website of the bank is designed according to the need of the customer. | 0.502 | |
| 4. | It ensures to provide necessary information to the customer. | 0.718 | |
| 5. | Internet banking learns the specific requirement of the customer. | 0.372 | |
| 6. | It helps in better customer relationship, attracting and retaining them | 0.730 | |
| | Cronbach Alpha | 0.808 | |
| | Eigen Value | 1.995,1.057 | |
| | Percentage of variance (sum of square loadings) | 50.862 | |

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The results indicated that 'need' (0.693) and 'assurance' (0.718) are the main factors signifying the customers in this dimension. In the second component 'relationship' (0.730) is likely to have an important and positive effect on customer satisfaction. These dimension recommended that as the websites of the banks are designed according to the need of the customers, so it ensures timely and required information to the customer.

FINDINGS

- > The satisfaction level of customers in the age group of more than 50 years is highest with the mean score of 3.72 and the lowest satisfaction is of those customers who belonged to the age group 20-30 years with a mean score of 3.59.
- > The satisfaction level of customers in respect of service quality was rated higher by female customers as compared with male customers.
- > There is considerable variation observed in the ratings given by customers belonging to various occupational groups.
- Respondents classified as Home makers who were the least number, expressed least customer satisfaction of the customer service quality of Banks. Business class has given a high rating to the quality of Banking services.
- Banks focus more on the high net worth individuals and business classes, hence satisfaction of high income group and business class have expressed high levels of satisfaction.
- > The customer service quality rating has been very high in case of private banks and low in case of public banks.
- Customer Service Quality Rating of Banks does not vary with age and gender.
- Customer Service Quality Rating of Banks varies with demographic variables like occupation, income, bank operated and type of bank.
- The results of factor analysis indicated that reliability, responsiveness, communication, accessibility, courtesy, communication, credibility, security, understanding and tangibility did reasonably well in predicting overall customer satisfaction regarding internet banking.
- > Tangibility has no significant relation to customer satisfaction.
- > In addition; communication, credibility, responsiveness and competence exhibited the strongest association with overall service improving quality.

SUGGESTIONS AND CONCLUSION

The banks must improve its service quality in terms of accessibility, credibility, tangibility, security and competence. The study suggested that banks should enhance level of services in the dimensions like 'online purchase of goods and services', reduction in e-payment cost', 'up to date information', 'sophisticated information to well educated customers', 'To provide various effective modes for promotional schemes', 'interaction with the customers', 'more accuracy in billing', 'financial security' and 'privacy in transactions'. The banks should increase the service quality by enhancing level of services in 'punctuality, transparency and accountability', quality of customers service', 'safety and confidentiality of transaction', 'Number of queues in bank branches', '24 hours services to the customers', 'provide individualized attention and necessary information to customers' and also 'learn the specific requirement of customers'.

The service quality of Indian banking sector has been assessed only in Pune city in India. So service quality could be studied for all other states of India. The study has been focused only on the performance and service quality aspect of internet banking. The impact of internet banking on profitability has been ignored which can give a good platform for future research.

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