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A STUDY ON MERGERS AND ACQUISITIONS FROM THE PERSPECTIVE OF SHAREHOLDERS

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ABSTRACT

The purpose of this research paper is to understand the impact of mergers and acquisitions on shareholder wealth. This paper gives list of selected mergers and acquisitions both at international level and also by M&A by Indian corporate. It is found that companies are likely to implement mergers and acquisitions (M&A) for growing at a faster rate. Most of the companies are acquiring other companies in their respective industry. The concept of mergers and acquisitions and types of mergers are briefed in this paper.

KEYWORDS

acquisitions, mergers, shareholders, value creation, wealth creation.

INTRODUCTION

the organizations irrespective of every industry have been adopting mergers and acquisitions (M&A) strategy for sustaining in the competitive business world. The businesses are entering into partnership with other companies to become stronger and also for surviving. Further there can be mutual benefit for both the companies when they adopt either mergers or acquisitions strategy. There can be various motives behind mergers and acquisitions like synergy, tax consideration, diversification, breakup values and personal incentives etc. (Brigham & Ehrhardt, 2013). There are four broad categories of mergers which are (1) horizontal, (2) vertical, (3) congeneric, and (4) conglomerate.

The growth of organizations can be rapid through mergers and acquisitions compared to traditional organic growth. The globalization and elimination of economic barriers in the recent years have encouraged organization to adopt mergers and acquisitions (M&A) strategy. A merger is combination of two or more companies come together to form a single legal entity. An acquisition occurs when an investor company acquires a controlling interest in another company (Pratt, 2011). Organizations voluntary adopt either merger or acquisitions to gain economies of scale.

OBJECTIVES OF THE STUDY

- 1. To know whether shareholders get benefitted through mergers and acquisitions.
- 2. To know about mergers and acquisitions in the recent years.

LITERATURE REVIEW

Agarwal & Singh (2006) had studied whether public announcement of mergers and acquisitions had an impact on share value from the viewpoint of insider trading. They have selected 42 companies and analyzed the share value and acknowledged that at least insider trading had taken place in 6 companies. Kaur & Kaur (2010) had mentioned conducted research about the cost efficiency with regard to mergers in Indian commercial banks. They have mentioned that weaker banks should be allowed to merge with stronger banks because it will have a negative impact on assets of string banks. Sinha et al (2009) had conducted research to compare the performance of organizations before and after merger. In their study they have found that M&A have positive impact on the financial performance in the long-term. Ma et al (2009) had stated that shareholders are getting abnormal returns as soon the company announcing the statement related to M&A. In the recent years more number of mergers and acquisitions are taking place in emerging markets. From review of literature it is found that there is no specific study on impact of mergers and acquisition on shareholder value.

RESEARCH METHODOLOGY

The secondary data sources like journals, magazines, books, newspapers and electronic sources will be used for data collection. The previous research papers will be reviewed for understanding about mergers and acquisitions.

ANALYSIS

TABLE 1: RECENT MERGERS AND ACQUISITIONS

Year	Purchaser	Purchased
2002	Pfizer Inc	Pharmacia Corporation
2004	JP Morgan Chase & Co	Bank One Corp
2007	Procter & Gamble	Gillette
2007	Endesa SA	Enel SpA, Acciona SA
2008	InBev	Anheuser-Busch
2008	Bank of America	Merrill Lynch

Source: Grant (2012)

The acquiring companies in Table 1 have invested huge funds while implementing in Merger and Acquisition. There can be resistance from various stakeholders of the business while implementing M&A strategy.

TABLE 2: LIST OF SELECTED MERGERS AND ACQUISITIONS BY INDIAN COMPANIES

Year	Company	Acquired	
2006	Tata Group	Corus	
2007	Hindalco Industries	Novelis	
2007	Reliance Industries	Oil & Gas Assets	
2008	ONGC	Imperial Energy	
2008	Tata Motors	Jaguar Cars	
2010	Bharti Airtel	Zain Africa	
2011	Adani Enterprises	Port Terminals	
2012	ONGC	Kashagan Oilfields	

Source: Developed by the researcher

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The Table 2 shows that India is a developed nation because it had Indian companies have acquired world class companies by implementing mergers and acquisition strategy. Further each Indian company had faced tough competition from other companies during the bidding process.

IMPACT ON SHAREHOLDERS

According to Rani et al (2014) the cross border mergers enhance the wealth of shareholders compared to domestic mergers in Indian corporate. The shareholders get abnormal returns in post merger period (Kyriazopoulos & Drymbetas, 2015). The empirical evidence of mergers among banks in Europe has revealed that investors favor both acquirers and sellers with high prior profitability. Richard and Yekini (2014) had argued that value of shareholders is low in pre-merger period than post-merger period in Nigeria. According to Srivastava and Prakash (2014) has stated that there is no significant difference in value creation before and after Mergers and Acquisitions (M&A) activities in Indian pharmaceutical companies. According to Sharma and Raat (2015) the acquiring shareholders get high value creation in emerging markets than cross border transactions into developed markets. According to Li (2013) the shareholder wealth is created for target company and wealth of acquiring company shareholders gets diluted in the newly formed organization.

CONCLUSION

It is observed that there is mixed response from various researchers with regard to wealth creation of shareholders after implementing Mergers and Acquisitions (M&A) strategy. Few researchers also argued that wealth creation is also influenced by factors like cross borders mergers and mergers in domestic market. The country and economy also have an impact on wealth creation of shareholders from the perspective of Mergers and Acquisitions. After reviewing the list of companies which had acquired other companies it is evident that companies are like to purchase other companies in their respective industry. For example P& G in FCMG industry had acquired Gillette which also belongs to FMCG industry.

FUTURE RESEARCH

The historical share values of acquiring companies should be analyzed for companies which have implemented M&A strategy in the recent years. The announcement of share price and how it is related to M&A can also be explained by the future researchers. The M&A need to be analyzed from the perspective of culture, human resource and brand image etc. The impact of M&A on employee behavior can also be studied by future researchers.

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